

# MGNT 280 : Management and Organizational Behavior

This course introduces the student to management principles and practices, including studying human behavior within organizations. Topics include multicultural organizations, strategic leadership, self-management, customer relationship management, entrepreneurship, teamwork, reengineering, performance-based rewards, communication and interpersonal skills, and other planning, organizing, directing, and leading management functions. After the course, you will be familiar with modern managers' knowledge, roles, responsibilities, and skills required.

**Credits** 3

**CIP Code**

52.0299

**Prerequisites**

or any 3 credit hours MATH. LIBR 150 may be taken concurrently.

**Prerequisite Courses**

ENGL 111

LIBR 150

MGNT 250

MATH 110

**Course Outcomes**

After successfully completing the course, the learner will be able to:

- Determine the differences and interrelationships between organizational behavior, management, and leadership.
- Identify the major principles and theories of management and organizational behavior and relate them to an ongoing business.
- Identify and understand strategic, tactical, and operational approaches appropriate to the achievement of organizational goals.
- Cite and discuss issues of ethics and integrity relevant to present day management and organizations.
- Explain how diversity relates to organizational performance.
- Define the global nature of contemporary business organizations and the risks, opportunities, and threats of "going-global."
- Interpret basic management principles and concepts and relate them to different situations (e.g. in class exercises).
- Utilize knowledge and comprehension of specific business facts and principles to develop new relationships or explanations of more broad based business phenomena (e.g. essay questions and case analysis).
- Demonstrate: to show evidence of ability to perform managerial related assignments.